Model: MODEL1

Dependent Variable: NEWEARN

#### Analysis of Variance

Source	t) F	Sum Squar		Mean Square	f Value	Prob>F
Model	23	884.832	23	38.47097	34.805	0.0001
Error	5993	6624,292	55	1.10534		
C fotal	6016	7509,124	19			
Root MSE		1.05135	R-:	square	0.117 <b>8</b>	
Dep Mean	10	0.03461	Ad.	j R-sq	0.1144	
C.V.	1 (	0.47724	,	,		

#### Parameter Estimates

		Parameter	Standard	T for HO:	
Variable	DF	Estimate	Error	Parameter=0	Prob >  T
INTERCER		0 75000			
INTERCEP	1	8.759900	0.12412826	70.571	0.0001
BLACK	!	-0.549994	0.09581170	-5.740	0.0001
ASIAN	1	-0.146866	0.08303147	-1.769	0.0770
HISP	1	-0.435552	0.04494637	-9.690	0.0001
OTHERS	1	-0.029097	0.23019088	-0.126	0.8994
SPOUSE	1	0.300074	0.03738814	8.026	0.0001
MENGL I SH	1	0.343687	0.08356574	4.113	0.0001
MDI SABL 1	1	-0.516172	0.06271989	-0.230	0.0001
MMOB1LL1	1	0.128418	0.15820268	0.812	0.4170
MPERSCAR	1	-0.012757	0.09023937	-0.141	0.8876
MCITIZEN	1	0.078427	0.06475561	1,211	0.2259
AGE 2429	1	0.368500	0.09676800	3.808	0.0001
AGE3034	ŧ	0.550649	0.09090774	6.057	0.0001
AGE3539	1	0.582693	0.08986434	6.484	0.0001
AGE4044	1	0.619212	0.09027479	6.859	0.0001
AGE4549	1	0.671946	0.09074295	7.405	0.0001
AGE5054	1	0.668481	0.09292635	7.194	0.0001
AGE5559	1	0.552939	0.09350903	5.913	0.0001
AGEGT60	1	0.380811	0.09093862	4.188	0.0001
COLLESS	1	0.215886	0.03307727	6.527	0.0001
COLLGRAD	i	0.422440	0.03740320	11.294	0.0001
MAST	i	0.349296	0.07023810	4.973	0.0001
PROF	i	0.560189	0.13255652	4.226	0.0001
DOCT	i	0.270912	0.18762291	1.444	0.1488

Commodities Men Only Model: MODEL1

Dependent Variable: NEWEARN

#### Analysis of Variance

Source	DF	Sum o Square			Prob>F
Mode 1	23	3624,248	77 157.57603	140.835	0.0001
Error	8473	9480.1514	1,11887	-,	
C Total	8496	13104.400	17		
Root MSE		1.05776	R-square	0.2766	
Dep Mean	1	0.31956	Adj R-sq	0.2746	
C.V.	1	0.25009	- ,		

		Parameter	Standard	T for HO:		
Varlable	DF	Estimate	Error	Parameter=0	Prob >  T	
INTERCEP	1	8.456185	0.12096078	69.908	0.0001	
BLACK	1	-0.434828	0.06063692	-7,171	0.0001	
ASIAN	1	-0.234379	0.08551356	-2.741	0.0061	Services
HISP	1	-0.345960	0.03850023	-8.986	0.0001	
OTHERS	1	-0.353749	0.22124352	-1.599	0.1099	Men Only
SPOUSE	1	0.277927	0.03034390	9.159	0.0001	
MENGLISH	1	0.426543	0.09096199	4.689	0.0001	
MDISABLI	1	-0.320241	0.05713339	-5.605	0.0001	
MMOBILLI	1	0.119681	0.17727588	0.675	0.4996	
MPERSCAR	1	-0.118580	0.08700206	-1.363	0.1729	
MCITIZEN	1	0.002586	0.06375927	0.041	0.9676	
AGE 2429	1	0.567243	0.08939759	6.345	0.0001	
AGE3034	1	0.652662	0.08438159	7.735	0.0001	
AGE3539	1	0.769483	0.08352605	9.212	0.0001	
AGE 4044	1	0.830382	0.08385532	9.903	0.0001	
AGE 4549	1	0.877203	0.08453213	10.377	0.0001	
AGE5054	1	0.869930	0.08668253	10.036	0.0001	
AGE5559	1	0.759431	0.08794515	8.635	0.0001	
AGEGT60	1	0.544074	0.08659255	6.283	0.0001	
COLLESS	1	0.271886	0.03343528	8.132	0.0001	
COLLGRAD	1	0.657057	0.03478807	18.887	0.0001	
MAST	1	0.664831	0.05241086	12.685	0.0001	
PROF	1	1.459670	0.03574254	40.838	0.0001	
DOCT	1	1.122370	0.07937743	14.140	0.0001	

# **APPENDIX G**

### Survey 1

#### PROCUREMENT SURVEY-CONSTRUCTION

1/24/94

#### PLEASE COMPLETE AND RETURN BY May 14, 1994

We are interested in your responses whether you have bid or have not bid on State contracts. If you have any questions about the survey, please call Mr. Ed Rincon at (214) 349-8984.

#### PLACE LABEL HERE

- 1. How many times has your firm secured or attempted to secure contracts with the State in the last five years? Please circle the answer.
  - a. 1 10 times
- c. More than 20 times
- b. 11 20 times
- d. Never (go to Question 3)
- 2. In general, how have the following affected your ability to obtain State contracts? Please circle one answer for each of the following factors.

	No Experience <u>With</u>	Helps me Obtain an Award	No <u>Effect</u>	Makes it Harder to Obtain an Award	Makes it Impossible to Obtain an Award
Bonding Requirements	. 1	2	3	4	5
Insurance Requirements	}	2	3	4	5
Large Project Size	1	2	3	4	5
Cost of Completing Bids	1	2	3	4	5
Obtaining Working Capital	1	2	3	4	5
Length of Notification for Bid Deadlines	1	. 2	3	4	5
Prequalification Requirements (e.g., experience)	1	2	3	4	5
Previous Dealings with the State	3	2	3	4	5

#### PLEASE CONTINUE ON BACK

Survey 1 Construction

	•						
3.	In the last five years, have yo in any of the business dealin treated less favorably than other	u, in your opini gs listed below nerwise similar	on, been di ? By disc firms becau	iscriminated crimination, use of you	against whi we mean l race or se	le participati nave you be k?	ng en
	Yes If yes, happened specified.	please circle t . These quest	he letter ions are <u>r</u>	that best <u>tot</u> specific	describes he to State p	ow often th rojects, unle	uis SS
	No If no, go	to Question 4.					
			Number o	f Instances	of Discrimi		
	Business Dealings		0 times	1-5 times	6-20 times	More than 20 times	
	Applying for commercial loan	s	a	ь	С	d	
	Applying for a bond		a	b	С	d	
	Attempting to hire workers frunion hiring halls	om	a	b	c	d	
	Obtaining quotes from supplie	rs	a	ь	c	d	
	Bidding or working on State prime contracts		a	b	c	d	
	Bidding or working on State subcontracts		a	b	С	d	
	Receiving payment for prime	contracts	a	b	c	d	
	Receiving payment for subcon	tracts	a	b	c	đ	
4.	1s 51% or more of your firm	owned by one	or more	of the follo	wing racial/	ethnic group	s?
	Yes If yes, p	please circle the	e appropria	ate letter(s)	, indicating	these group	s,
	No If no, go	to Question 5.					
	a. African-American/Black	(Black racia	al groups o	of Africa o	r the Caribb	ean)	
	b. Hispanic	(Puerto Rican South America	s, Mexicai an culture	ns, Domini or origin,	cans, Cubar regardless of	is, Central (	or
	c. Asian Pacific	(Original j Pacific Isla	peoples of nds)	the Far	East, South	east Asia,	or

d.

Asian Indian

Native American

(Original peoples of the Indian Subcontinent)

(Original peoples of North America who maintain cultural identity through tribal affiliation or community recognition)

Surv	vey 1					Construc	ction
5.	Is your f	îrm at least	51% owned by w		Yes No		
<b>6</b> .	Circle the	e letter for t	ne ONE category	that best describ	es your busir	ness.	
	a.	Building C commercial	onstruction – e. or other building	g., construction s and alteration,	of resident repair and re	ial, farm, indus novation	trial,
	b.	Heavy Conscion		highways, streets,	, bridges, sev	vers, railroads, ma	arine
	c.	Special Trac carpentry, e		e.g., plumbing, h	eating, electri	cal, painting, masc	onry,
7.	Approxim	nately how m	any full-time, ful	ll-year employees	did your fir	m have in 1993?	
8.	How mar	ny years has	your firm been i	n business?	у	ears	
9.	Circle the letter that best corresponds to your firm's total gross revenues/sales in 1993.  a. \$0-\$50,000 b. \$50,001-\$100,000 c. \$100,001-\$200,000 d. over \$200,000						
10.	How often projects which businesses circle the	with M7WBE s), also use	contractors who goals or require your firm on proj	use your firm ments (requireme ects without M/V	as a subcontents for minor WBE goals or	tractor on governing tractor on governing tractor on governments?	ment wned lease
	Frequ	ently	Sometimes	Seldom	Never	Not Applicable	
	a	l	b	С	d	e	

#### Survey 1

#### PROCUREMENT SURVEY-COMMODITIES

1/24/94

#### PLEASE COMPLETE AND RETURN BY MAY 14, 1994

We are interested in your responses whether you have bid or have not bid on State contracts. If you have any questions about the survey, please call Mr. Ed Rincon at (214) 349-8984.

#### PLACE LABEL HERE

- 1. How many times has your firm secured or attempted to secure contracts with the State in the last five years? Please circle the answer.
  - a. 1 10 times
- c. More than 20 times
- b. 11 20 times
- d. Never (go to Question 3)
- 2. In general, how have the following affected your ability to obtain purchase orders or blanket purchase orders (PO/BPOs) from the State. Please circle one answer for each of the following factors.

	No Experience <u>With</u>	Helps me Obtain an Award	No <u>Effect</u>	Makes it Harder to Obtain an Award	Makes it Impossible to Obtain an Award
Credit Requirements	. 1	2	3	4	5
Insurance Requirements	1	2	3	4	5
Large Volume PO/BPOs	1	2	3	4	5
Cost of Completing Bids	1	2	3	4	5
Obtaining Working Capital	i	2	3	4	5
Length of Notification for Bid Deadlines	1	. 2	3	4	5
Previous Dealings with the State	1	2 .	3	4	5

#### PLEASE CONTINUE ON BACK

#### Survey 1

**Commodities** 

3.	In the latin any of treated later	st five	years,	have	you, in	your	opinion,	been	discrimi	inated	against	while :	particit	ating
	in any c	of the	busines	is dea	lings li	sted	below?	By d	iscrimin	ation,	we me	an hav	e you	been
	treated le	ess fav	orably	than	otherwi	se sir	nilar firi	ns be	cause of	your	race o	r sex?	•	

Yes If yes, please circle the letter that best describes how often this happened. These questions are not specific to State projects, unless specified.

\_\_\_ No If no, go to Question 4.

	Number of Instances of Discrimination				
Business Dealings	0 times	1-5 times	6-20 times	More than 20 times	
Applying for commercial loans	a	b	c	d	
Applying for commercial insurance	a	b	c	d	
Obtaining quotes from suppliers	a	b	c	d	
Receiving volume discounts from manufacturers or suppliers	a	b	c	d	
Receiving lines of credit from manufacturers or suppliers	a	b	c	d	
Attempting to secure State contracts	a	b	c	d	

4.	Is 519	or more of your firm owned by	y one or more of the following racial/ethnic groups?
		Yes If yes, please circle below	e the appropriate letter(s), indicating these groups,
		No If no, go to Question	on 5.
	a.	African-American/Black	(Black racial groups of Africa or the Caribbean)
	b.	Hispanic	(Puerto Ricans, Mexicans, Dominicans, Cubans, Central or South American culture or origin, regardless of race)
	C.	Asian Pacific	(Original peoples of the Far East, Southeast Asia, or Pacific Islands)
	d.	Asian Indian	(Original peoples of Indian Subcontinent)
	e.	Native American	(Original peoples of North America who maintain cultural identity through tribal affiliation or community recognition)

Su	vey 1		Commodities
5.	Is your firm at least 51% owned by women?	Yes No	
6.	Circle the letter for the ONE category that be a. manufacturer b. wholesaler	-	
7.	Approximately how many full-time, full-year e	mployees did your firs	m have in 1993?
8.	How many years has your firm been in busin	ess? :	years
9.	Circle the letter that best corresponds to your a. \$0-\$50,000 b. \$50,001-\$100,000	_	
10.	How often do prime contractors who use your M/WBE goals or requirements (requirements f use your firm on projects without M/WBE go	firm as a supplier on or minority and woman also or requirements?	government projects with n-owned businesses), also Please circle the answer:
	Frequently Sometimes Seld	om <u>Never</u>	Not Applicable
	a b c	d	e

# Survey 1 PROCUREMENT SURVEY-PROFESSIONAL, CONSULTANT AND OTHER SERVICES

1/24/94

#### PLEASE COMPLETE AND RETURN BY MAY 14, 1994

We are interested in your responses whether you have bid or have not bid on State contracts. If you have any questions about the survey, please call Mr. Ed Rincon at (214) 349-8984.

#### PLACE LABEL HERE

- 1. How many times has your firm secured or attempted to secure contracts with the State in the last five years? Please circle the answer.
  - a. 1 10 times
- c. More than 20 times
- b. 11 20 times
- d. Never (go to Question 3)
- 2. In general, how have the following affected your ability to obtain State contracts? Please circle one answer for each of the following factors.

	No Experience <u>With</u>	Helps me Obtain an Award	No <u>Effect</u>	Makes it Harder to Obtain an Award	Makes it Impossible to Obtain an Award
Credit Requirements	1	2	3	4	5
Insurance Requirements	· 1	2	3	4	5
Large Project Size	1	2	3	4	5
Cost of Completing Proposals	1	2	3	4	5
Obtaining Working Capital	1	2	3	4	5
Length of Notification for Proposal Deadlines	1	2	3	4	5
Prequalification Requirements (e.g., experience)	1	2	3	4	5
Previous Dealings with the State	1	2	3	4	5

#### PLEASE CONTINUE ON BACK

#### Survey 1

e.

Native American

# Professional, Consultant and Other Services

(Original peoples of North America who maintain cultural identity through tribal affiliation or community recognition)

			,		
3.	In the last five years, have you, in your in any of the business dealings listed treated less favorably than otherwise si	r opinion, been d below? By dis milar firms beca	liscriminated crimination, use of you	l against whi we mean l r race or se	le participating nave you been x?
	Yes If yes, please cinhappened. These specified.	rcle the letter questions are	that best <u>not</u> specific	describes he to State p	ow often this rojects, unless
	No If no, go to Quest	tion 4.			
		Number	of Instances	of Discrimi	
	Business Dealings	0 times	1-5 times	6-20 times	More than 20 times
	Applying for commercial loans	a	b	c	d
	Applying for commercial insurance	a	b	С	d
	Dealings with professional associations	a	b	С	d
	Bidding or working on State prime contracts	a	b	С	d
	Bidding or working on State subcontracts	a	b	c	d
	Receiving payment for prime contracts	a	b	c	d
	Receiving payment for subcontracts	a	b	С	d
4	1s 51% or more of your firm owned by  Yes If yes, please circle  No If no, go to Questi	the appropriate			-
	a African-American/Black	(Black racial g	roups of Af	rica or the (	Caribbean)
	b <i>Hispanic</i>	(Puerto Ricans, or South Amerace)	Mexicans, lerican cultur	Dominicans, (re or origin	Cubans, Central, regardless of
	c Asian Pacific	(Original peop Pacific Islands)		ar East, Sou	theast Asia, or
	d. Asian Indian	(Original people	les of the Ir	ndian Subcon	tinent)

Sui	rvey 1					Pro	fessional,	Consultant	and Ot	her	Services
5.	ls you	r firm at lea	st 51%	6 owned by	women?		Yes No				
6.	Circle	the letter for	r the (	ONE categor	ry that best	descri	ibes your b	ousiness.			
	a.	Finance, ins	urance	, real estate		f.	Health ser	rvices			
	b.			ounting, res		g.	Legal serv	vices			
	С.	commercial copying,	phot court	(e.g. adver tography, stenogr uipment	photo- apher,	h.	cleaners,	services (e.g beauticians eral service	, barbe	rers rs,	, dry shoe
		personnel su programmin	ipply :	services, con	mputer	i.	Social ser	vices			
	d.		_	services	and	j.	Education	al services			-
	u.	warehousing		301 11003	and	k.	Other ser	vices			
	<b>e</b> .	Repair ser other)	vices	(automotive	and						
7.	Approx	amately how	many	full-time, ful	l-year emplo	yees o	lid your fir	m have in	1993?		
8	How n	nany years ha	ıs your	firm been i	n business?		>	vears			
9	Circle	the letter than	t best	corresponds	to your firm	's tota	d gross rev	enues/sales i	in 1993.		
	24	\$0-\$50,000	b.	\$50,001-\$10	0,000 c.	\$100	0,001-\$200,	.000 d. ov	ver \$200	, <b>00</b> 0	
10.	M'W	often do prir BE goals or r on projects w	equirer	nents (require	ements for m	inority	and woma	n-owned bus	inesses),	proj also	ects with use your
	<u> 1</u>	Frequently		<u>Sometimes</u>	Seld	<u>lom</u>	Nev	<u>ver</u> ]	Not Appl	icabl	<u>e</u>
		a		b		:	d	l	e		

SIC		Perc	ent of Vendo	rs	Percent of Dollars			
<u>Code</u>	Race/Sex Group	Utilization (Perc	Utilization Availability(Percent)		<u>Utilization</u> <u>Availability</u> <u>Disparity Rati</u>			
		(1)	(2)	(3)	(4)	(5)	(6)	
07	Agricultural services							
	African American/Black	0.2 %	2.9 %	5.2 *	0.0 %	3.8 %	0.3	
	Hispanic	0.9	12.6	7.1 *	0.4	10.6	3.7	
	Asian/Other Minorities	0.0	0.7	0.0	0.0	1.1	0.0	
	Subtotal MBEs	1.1	16.2	6.5 *	0.4	15.5	2.6	
	Caucasian Women	14.0	20.2	69.4 *	2.1	21.4	9.9	
	Total M/WBEs	15.1	36.5	41.4 *	2.5	36.9	6.8	
13	Oil and gas extraction							
	African American/Black	0.4	0.1	780.0	0.0	0.0	33.3	
	Hispanic	2.0	0.6	365.5	0.5	0.2	266.7	
	Asian/Other Minorities	0.0	0.1	0.0	0.0	0.2	0.0	
	Subtotal MBEs	2.4	0.7	342.9	0.5	0.4	122.5	
	Caucasian Women	3.2	11.5	27.5 *	0.9	13.0	6.9	
	Total M/WBEs	5.6	12.2	45.6 *	1.4	13.4	10.3	
15	Building construction							
	African American/Black	0.7	2.5	28.2 *	0.1	2.6	3.1	
	Hispanic	3.7	16.7	22.1 *	2.8	17.2	16.1	
	Asian/Other Minorities	0.3	0.8	35.9	0.1	1.0	6.3	
	Subtotal MBEs	4.7	20.0	23.4 *	2.9	20.7	14.1	
	Caucasian Women	5.6	8.2	67.6 *	3.0	7.2	41.6	
	Total M/WBEs	10.2	28.2	36.3 *	5.9	28.0	21.2	

SIC		Pero	ent of Vendo	rs	Percent of Dollars				
Code	Race/Sex Group	Utilization (Per		Disparity Ratio	Utilization	Utilization Availability Disparity R(Percent)			
		(1)	(2)	(3)	(4)	(5)	(6)		
16	Heavy construction								
	African American/Black	0.6	1.4	40.1 *	0.0	1.2	0.8		
	Hispanic	1.9	6.0	32.4 *	1.8	5.7	30.9		
	Asian/Other Minorities	0.1	0.2	58.8	0.0	0.1	33.3		
	Subtotal MBEs	2.6	7.5	34.4 *	1.8	7.0	25.7		
	Caucasian Women	5.8	5.5	104.3	5.0	5.1	99.4		
	Total M/WBEs	8.4	13.1	64.0 *	6.8	12.1	56.5		
17	Specialty trade construction								
	African American/Black	0.2	3.7	4.9 *	0.0	4.0	0.3		
	Hispanic	2.4	34.8	7.0 *	2.7	45.8	5.9		
	Asian/Other Minorities	0.2	1.2	17.2 *	1.7	1.4	120.3		
	Subtotal MBEs	2.8	39.7	7.1 *	4.4	51.2	8.6		
	Caucasian Women	5.9	9.4	62.7 *	8.9	9.0	98.9		
	Total M/WBEs	8.7	49.1	17.8 *	13.3	60.2	22.1		
20	Food and kindred products								
	African American/Black	0.0	0.0	0.0	0.0	0.0	0.0		
	Hispanic	7.7	6.9	111.3	2.4	7.0	34.5		
	Asian/Other Minorities	0.0	0.6	0.0	0.0	1.0	0.0		
	Subtotal MBEs	7.7	7.5	102.1	2.4	8.1	30.1		
	Caucasian Women	2.1	9.9	21.4 *	0.6	9.1	6.4		
	Total M/WBEs	9.8	17.5	56.2 *	3.0	17.2	17.5		

SIC		Pero	ent of Vendo	rs	Percent of Dollars				
Code	Race/Sex Group	Utilization	Availability	Disparity Ratio	Utilization	Availability	Disparity Ratio		
	-	(Per	(Percent)			(Percent)			
		(1)	(2)	(3)	(4)	(5)	(6)		
27	Printing and publishing								
	African American/Black	0.8	0.7	118.2	0.2	0.8	24.1		
	Hispanic	4.2	5.1	81.5 *	1.5	5.0	30.3		
	Asian/Other Minorities	1.1	1.4	77.2	0.1	1.9	2.7		
	Subtotal MBEs	6.0	7.2	84.0 *	1.8	7.7	22.9		
	Caucasian Women	3.6	14.3	24.8 *	3.3	14.9	22.2		
	Total M/WBEs	9.6	21.5	44.6 *	5.1	22.6	22.4		
28	Chemicals/allied products								
	African American/Black	0.5	0.0	0.0	0.7	0.0	0.0		
	Hispanic	2.9	0.3	887.9	0.8	0.4	192.5		
	Asian/Other Minorities	2.4	0.1	4820.0	0.1	0.1	87.5		
	Subtotal MBEs	5.9	0.4	1589.2	1.5	0.5	312.5		
	Caucasian Women	3.0	4.0	73.9	0.7	3.1	23.5		
	Total M/WBEs	8.8	4.4	202.5	2.2	3.6	62.1		
32	Stone, clay, glass, concrete								
	African American/Black	0.0	0.4	0.0	0.0	0.5	0.0		
	Hispanic	2.3	3.2	71.4	0.5	3.5	13.6		
	Asian/Other Minorities	0.0	0.3	0.0	0.0	0.5	0.0		
	Subtotal MBEs	2.3	3.9	58.8	0.5	4.5	10.6		
	Caucasian Women	2.7	7.8	34.7 *	2.0	9.1	21.6		
	Total M/WBEs	5.0	11.7	42.7 *	2.5	13.6	18.0		

SIC		Perc	ent of Vendo	rs	P	ercent of Dolls	ırs
Code	Race/Sex Group	Utilization		Disparity Ratio	Utilization	_	Disparity Ratio
		(Per	•		•	ercent)	
		(1)	(2)	(3)	(4)	(5)	(6)
34	Fabricated metal products:						
	except machinery and computers						
	African American/Black	0.5	0.8	64.5	0.7	1.2	58.8
	Hispanic	3.1	6.3	48.9 *	1.3	4.7	28.0
	Asian/Other Minorities	1.0	0.7	148.6	0.0	1.2	0.0
	Subtotal MBEs	4.6	7.7	59.5 *	2.0	7.0	28.6
	Caucasian Women	3.5	7.3	47.8 *	1.1	8.5	12.6
	Total M/WBEs	8.1	15.0	53.8 *	3.1	15.5	19.9
35	Industrial and commercial						
	machinery and computers						
	African American/Black	0.8	0.1	600.0	0.6	0.1	914.3
	Hispanic	2.8	5.1	55.7 *	0.6	4.3	13.2
	Asian/Other Minorities	1.1	0.6	169. <b>8</b>	0.0	1.4	0.7
	Subtotal MBEs	4.8	5.9	81.2	1.2	5.8	21.0
	Caucasian Women	2.6	4.2	62.4 *	1.1	4.3	25.8
	Total M/WBEs	7.4	10.0	73.3 *	2.3	10.1	23.0
36	Electronic and electrical equipment						
	African American/Black	0.0	0.3	0.0	0.0	0.4	0.0
	Hispanic	2.0	1.2	166.1	0.7	1.0	65.4
	Asian/Other Minorities	1.2	0.6	206.8	0.0	1.0	1.1
	Subtotal MBEs	3.2	2.1	157.6	0.7	2.3	29.5
	Caucasian Women	4.2	4.6	91.9	1.2	2.5	46.8
	Total M/WBEs	7.4	6.6	112.4	1.9	4.8	38.2

SIC		Pero	ent of Vende	ors	Percent of Dollars			
Code	Race/Sex Group	<b>Utilization</b>	Availabilit	y <u>Disparity Ratio</u>	Utilization	Availability	Disparity Ratio	
		(Per	cent)		(Pe	ercent)		
		(1)	(2)	(3)	(4)	(5)	(6)	
39	Miscellaneous manufacturing							
	African American/Black	0.4	0.4	102.7	0.0	0.4	0.0	
	Hispanic	1.9	8.9	21.3 *	0.4	11.8	3.7	
	Asian/Other Minorities	0.0	0.5	0.0	0.0	0.7	0.0	
	Subtotal MBEs	2.3	9.8	23.1 *	0.4	12.9	3.3	
	Caucasian Women	7.2	14.8	48.4 *	8.8	19.6	44.9	
	Total M/WBEs	9.5	24.7	38.3 *	9.2	32.5	28.5	
42	Motor freight transportation							
	and warehousing							
	African American/Black	0.8	9.6	8.1 *	0.2	12.6	1.7	
	Hispanic	1.7	21.0	8.1 *	3.2	19.2	16.8	
	Asian/Other Minorities	0.1	0.3	27.6	0.0	0.1	0.0	
	Subtotal MBEs	2.6	30.9	8.3 *	3.5	31.9	10.8	
	Caucasian Women	13.9	12.1	114.5	2.0	11.5	17.7	
	Total M/WBEs	16.4	43.0	38.2 *	5.5	43.4	12.6	
48	Communications							
	African American/Black	0.6	0.6	106.8	0.4	0.7	55.4	
	Hispanic	1.9	3.1	60.6 *	0.9	2.0	42.3	
	Asian/Other Minorities	0.3	0.3	89.3	0.0	0.3	12.0	
	Subtotal MBEs	2.8	4.0	69.6	1.3	3.0	43.1	
	Caucasian Women	13.7	5.1	268.9	2.1	4.2	50.0	
	Total M/WBEs	16.5	9.1	181.6	3.4	7.2	46.9	

SIC		Perc	Percent of Vendors			Percent of Dollars			
Code	Race/Sex Group	Utilization	Availability	Disparity Ratio	Utilization	Availability	Disparity Ratio		
		(Percent)			(Percent)				
		(1)	(2)	(3)	(4)	(5)	(6)		
49	Electric, gas, and sanitary services								
	African American/Black	2.5	0.5	534.0	0.2	0.7	22.5		
	Hispanic	1.9	2.4	77.0	2.3	1.7	138.9		
	Asian/Other Minorities	0.3	0.0	0.0	0.0	0.0	0.0		
	Subtotal MBEs	4.7	2.9	161.5	2.5	2.4	104.6		
	Caucasian Women	12.6	2.1	589.7	1.6	2.5	62.1		
	Total M/WBEs	17.3	5.1	343.0	4.1	4.9	82.7		
50	Wholesale trade-durable goods								
	African American/Black	0.4	0.4	120.0	0.1	0.3	32.4		
	Hispanic	3.4	2.1	161.8	1.4	1.4	104.4		
	Asian/Other Minorities	1.4	0.5	280.0	0.9	0.8	106.2		
	Subtotal MBEs	5.2	2.9	177.3	2.4	2.5	94.8		
	Caucasian Women	3.6	5.4	65.7 *	4.8	5.2	94.0		
	Total M/WBEs	8.7	8.3	104.8	7.2	7.7	94.3		
51	Wholesale trade-nondurable goods								
	African American/Black	0.3	0.4	85.7	0.2	0.3	58.8		
	Hispanic	3.0	2.5	118.3	2.4	2.0	119.4		
	Asian/Other Minorities	1.3	0.6	198.4	0.2	1.0	19.6		
	Subtotal MBEs	4.5	3.5	129.7	2.8	3.3	83.8		
	Caucasian Women	3.0	7.0	43.1 *	1.9	7.7	24.3		
	Total M/WBEs	7.6	10.5	71.9 *	4.7	11.0	42.2		

SIC		Per	cent of Vendo	rs	Percent of Dollars			
Code	Race/Sex Group	Utilization	Availability	Disparity Ratio	Utilization	Availability	Disparity Ratio	
		(Per	cent)		(Percent)			
		(1)	(2)	(3)	(4)	(5)	(6)	
52	Building materials, hardware,							
	garden supply, and materials							
	African American/Black	0.1	0.5	14.0 *	0.0	0.6	0.0	
	Hispanic	3.8	3.4	110.8	0.7	2.4	28.5	
	Asian/Other Minorities	0.0	0.3	0.0	0.0	0.3	0.0	
	Subtotal MBEs	3.9	4.3	90.9	0.7	3.3	20.8	
	Caucasian Women	3.3	10.5	31.1 *	1.5	9.4	16.2	
	Total M/WBEs	7.1	14.8	48.3 *	2.2	12.7	17.3	
53	General merchandise stores							
	African American/Black	0.1	0.5	22.2 *	0.0	1.0	0.0	
	Hispanic	2.2	1.6	134.4	1.1	1.2	91.6	
	Asian/Other Minorities	0.0	3.4	0.0	0.0	6.2	0.0	
	Subtotal MBEs	2.3	5.5	42.0 *	1.1	8.4	12.9	
	Caucasian Women	1.0	7.2	13.9 *	0.7	8.5	8.1	
	Total M/WBEs	3.3	12.7	26.1 *	1.8	16.9	10.5	
54	Food stores							
	African American/Black	0.1	1.1	8.0 *	0.0	1.4	0.0	
	Hispanic	2.0	8.7	23.1 *	0.7	4.8	13.6	
	Asian/Other Minorities	0.9	5.6	16.5 *	0.0	8.7	0.0	
	Subtotal MBEs	3.0	15.5	19.6 *	0.7	14.9	4.4	
	Caucasian Women	1.0	12.2	8.3 *	3.7	10.2	36.3	
	Total M/WBEs	4.0	27.7	14.6 *	4.4	25.2	17.4	

SIC		Pero	Percent of Vendors			Percent of Dollars			
Code	Race/Sex Group	Utilization	Availability	Disparity Ratio	Utilization	Availability	Disparity Ratio		
		(Per	cent)		(Percent)				
		(1)	(2)	(3)	(4)	(5)	(6)		
55	Automotive dealers and								
	gasoline service stations								
	African American/Black	0.2	1.3	16.5 *	4.2	1.6	270.5		
	Hispanic	2.8	6.2	45.6 *	1.6	3.5	45.1		
	Asian/Other Minorities	0.9	1.0	86.1	0.0	1.6	1.3		
	Subtotal MBEs	3.9	8.4	46.3 *	5.8	6.6	87.8		
	Caucasian Women	1.5	6.0	24.5 *	0.7	5.3	13.5		
	Total M/WBEs	5.4	14.4	37.2 *	6.5	12.0	54.6		
56	Apparel/accessory stores								
	African American/Black	0.2	0.7	32.4	0.2	0.8	26.2		
	Hispanic	2.5	2.8	89.2	1.0	2.1	48.3		
	Asian/Other Minorities	0.0	1.2	0.0	0.0	2.0	0.0		
	Subtotal MBEs	2.7	4.7	57.6 *	1.3	4.9	25.4		
	Caucasian Women	4.4	19.8	22.2 *	3.0	14.4	20.5		
	Total M/WBEs	7.1	24.5	29.0 *	4.2	19.3	21.7		
57	Home furniture, furnishings,								
	and equipment stores								
	African American/Black	0.3	0.5	51.9	0.2	0.6	24.6		
	Hispanic	3.5	4.3	81.3 *	0.8	2.6	28.6		
	Asian/Other Minorities	2.6	0.9	302.3	1.7	1.6	107.1		
	Subtotal MBEs	6.4	5.7	112.3	2.6	4.8	53.6		
	Caucasian Women	4.5	16.1	27.6 *	14.5	14.2	102.0		
	Total M/WBEs	10.8	21.8	49.7 *	17.1	19.0	89.8		

SIC		Percent of Vendors			Percent of Dollars			
Code	Race/Sex Group	Utilization	Availability	Disparity Ratio	Utilization	Availability	Disparity Ratio	
		(Per	cent)		(Percent)			
		(1)	(2)	(3)	(4)	(5)	(6)	
58	Eating and drinking places							
	African American/Black	0.7	1.9	38.3	0.0	2.0	2.0	
	Hispanic	2.6	10.2	25.6 *	0.5	6.5	7.7	
	Asian/Other Minorities	0.0	5.7	0.0	0.0	7.6	0.0	
	Subtotal MBEs	3.3	17.7	18.7 *	0.5	16.1	3.3	
	Caucasian Women	1.1	17.9	5.9 *	0.6	13.9	4.3	
	Total M/WBEs	4.4	35.6	12.3 *	1.1	30.0	3.8	
59	Miscellaneous retail							
	African American/Black	0.5	1.1	40.7 *	0.2	1.5	11.1	
	Hispanic	3.4	5.5	61.8 *	6.0	3.8	159.5	
	Asian/Other Minorities	1.0	2.1	46.9 *	1.2	3.1	38.3	
	Subtotal MBEs	4.8	8.7	55.5 *	7.4	8.4	87.9	
	Caucasian Women	4.6	26.5	17.3 *	24.7	22.4	110.0	
	Total M/WBEs	9.4	35.2	26.7 *	32.1	30.9	104.0	
64	Insurance agents,							
	brokers and service							
	African American/Black	0.7	1.6	39.6	0.2	1.8	10.6	
	Hispanic	0.7	6.2	10.5 *	0.0	4.3	0.2	
	Asian/Other Minorities	0.0	0.2	0.0	0.0	0.3	0.0	
	Subtotal MBEs	1.3	8.0	16.3 *	0.2	6.4	3.1	
	Caucasian Women	13.7	14.8	92.8	1.9	12.8	14.7	
	Total M/WBEs	15.0	22.8	65.8 *	2.1	19.2	10.8	

APPENDIX H

SIC	Race/Sex Group	Percent of Vendors			Percent of Dollars		
Code		Utilization	Availability	Disparity Ratio	Utilization	Availability	Disparity Ratio
		(Percent)			(Percent)		
		(1)	(2)	(3)	(4)	(5)	(6)
65	Real estate						
	African American/Black	0.5	0.5	83.3	1.0	0.5	202.1
	Hispanic	1.8	0.6	305.1	2.2	0.4	5 <b>53.8</b>
	Asian/Other Minorities	0.0	1.0	0.0	0.0	1.3	0.0
	Subtotal MBEs	2.3	2.1	108.2	3.1	2.1	146.7
	Caucasian Women	14.9	3.0	497.3	4.7	1.7	279.9
	Total M/WBEs	17.2	5.1	338.0	7.8	3.8	205.2
70	Hotels, rooming houses,						
	camps, and other lodging						
	African American/Black	1.2	1.7	71.6	6.0	2.7	223.4
	Hispanic	0.0	3.0	0.0	0.0	1.5	0.0
	Asian/Other Minorities	1.8	24.8	7.4 *	1.1	23.1	4.6
	Subtotal MBEs	3.0	29.5	10.3 *	7.1	27.3	25.9
	Caucasian Women	0.0	15.9	0.0	0.0	14.7	0.0
	Total M/WBEs	3.0	45.4	6.7 *	7.1	42.0	16.8
72	Personal services						
	African American/Black	1.0	5.3	19.0 *	1.1	5.6	18.9
	Hispanic	3.2	21.0	15.2 *	3.7	17.3	21.6
	Asian/Other Minorities	0.4	5.5	8.0 *	0.3	7.2	3.9
	Subtotal MBEs	4.6	31.8	14.6 *	5.1	30.1	16.8
	Caucasian Women	14.9	55.9	26.6 *	6.3	51.3	12.2
	Total M/WBEs	19.5	87.7	22.2 *	11.3	81.4	13.9

APPENDIX H

SIC	Race/Sex Group	Percent of Vendors			Percent of Dollars		
Code		Utilization	Availabilit	y <u>Disparity Ratio</u>	Utilization	Ayailability	Disparity Ratio
		(Percent)			(Percent)		
		(1)	(2)	(3)	(4)	(5)	(6)
73	Business services						
	African American/Black	0.6	5.5	11.7 *	2.2	6.3	35.3
	Hispanic	1.2	14.0	8.6 *	1.8	10.7	<b>17.0</b>
	Asian/Other Minorities	0.2	3.7	5.9 *	0.2	4.8	3.1
	Subtotal MBEs	2.1	23.2	8.9 *	4.2	21.8	19.2
	Caucasian Women	15.1	36.7	41.2 *	8.7	34.8	25.0
	Total M/WBEs	17.2	59.9	28.7 *	12.9	56.6	22.7
75	Automotive repair services						
	African American/Black	0.2	3.6	5.8 *	0.1	3.7	2.1
	Hispanic	2.1	19.6	10.7 *	1.9	15.8	11.7
	Asian/Other Minorities	0.1	2.0	6.1 *	0.1	3.2	2.8
	Subtotal MBEs	2.4	25.2	9.6 *	2.0	22.7	8.9
	Caucasian Women	13.4	9.2	145.8	2.5	7.8	32.4
	Total M/WBEs	15.8	34.4	46.0 *	4.6	30.6	14.9
76	Miscellaneous repair services						
	African American/Black	0.2	2.4	8.3 *	0.1	2.7	1.8
	Hispanic	2.5	17.3	14.6 *	1.7	16.5	10.5
	Asian/Other Minorities	0.4	1.7	24.9 *	0.3	2.0	15.7
	Subtotal MBEs	3.1	21.4	14.7 *	2.1	21.2	9.9
	Caucasian Women	14.1	12.3	114.5	3.7	13.0	28.1
	Total M/WBEs	17.2	33.7	51.1 *	5.8	34.2	16.8

SIC	Race/Sex Group	Percent of Vendors			Percent of Dollars			
Code		Utilization	Availability	Disparity Ratio	Utilization	Availability	Disparity Ratio	
		(Percent)			(Percent)			
		(1)	(2)	(3)	(4)	(5)	(6)	
80	Health services							
	African American/Black	0.3	1.3	21.3 *	0.1	1.7	3.0	
	Hispanic	0.6	5.5	11.1 *	0.2	3.5	5.7	
	Asian/Other Minorities	3.2	3.8	84.6 *	0.4	3.3	12.5	
	Subtotal MBEs	4.1	10.6	38.8 *	0.7	8.5	7.9	
	Caucasian Women	3.4	9.0	37.6 *	0.1	9.8	1.3	
	Total M/WBEs	7.5	19.6	38.2 *	0.8	18.3	4.4	
81	Legal services							
	African American/Black	0.2	1.3	14.5 *	0.0	1.8	0.6	
	Hispanic	1.0	7.1	13.7 *	1.0	4.6	22.5	
	Asian/Other Minorities	0.0	0.3	0.0	0.0	0.4	0.0	
	Subtotal MBEs	1.2	8.7	13.5 *	1.1	6.8	15.4	
	Caucasian Women	13.1	10.6	122.8	1.6	12.2	12.8	
	Total M/WBEs	14.2	19.3	73.8 *	2.6	19.0	13.7	
83	Social services							
	African American/Black	0.3	4.6	6.3 *	0.4	6.0	6.3	
	Hispanic	0.0	5.4	0.0	0.0	3.9	0.0	
	Asian/Other Minorities	0.0	0.9	0.0	0.0	1.1	0.0	
	Subtotal MBEs	0.3	11.0	2.6 *	0.4	11.0	3.5	
	Caucasian Women	13.4	34.2	39.3 *	1.6	32.7	4.8	
	Total M/WBEs	13.7	45.2	30.4 *	2.0	43.7	4.5	